

# Michal Stachník

General Manager, Cisco Systems  
Czech Republic and Slovakia



## Board Mission

AmCham aims to continuously improve competitiveness of the Czech Republic. However, dynamic evolution of the business environment and technologies drive major changes. This has been confirmed by a European Commission report which estimates that in the near future, 90% of jobs will require some level of digital skills. I participated in the presentation of the new innovation strategy at the US Chamber in Washington. If I am elected to the Board of Directors, its implementation will be one of my priorities. My focus will be on attracting strategic research investments, assisting Czech tech start-ups to succeed on the US market, and ensuring we digitize our society securely. I believe that AmCham is the right platform to support improvements in education and security – two key drivers of business growth.

## Candidate's AmCham Priority:

- Ensure security of the Czech cyberspace
- Establish a strong partnership with academia and businesses
- Improve the level of Czech digitization

## Career Spent in the Czech Republic:

- 24 years

## Career History:

- General Manager, Czech & Slovak Republic, Cisco Systems: 2016–now
- General Manager, Czech Republic, Cisco Systems: 2015–2016
- Country Manager, Czech & Slovak Republic, VMware Inc.: 2011-2015
- Country Manager, Czech Republic, VMware Inc.: 2011
- Senior Regional Channel Manager, Eastern Europe & Baltics, VMware Inc.: 2009-2010

Over 25 years of experience in the local and international IT business. Proven success in the area of international corporate sales, multi-national team management and multichannel business. Extensive technology expertise. Excellent communication and presentation skills coupled with drive, enthusiasm and understanding of business principles as well as strong leadership skills. Ability to effectively operate under pressure in corporate environments.

## Company Membership:

- Corporate since 2007